

### MBS: MIND, BODY, SPIRIT DOES IT MATTER TO LEADERSHIP?

### **5 CIRCLES OF INFLUENCE**



### INTENTIONAL

ACCIDENTAL

© GIANT WORLDWIDE

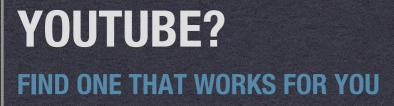
2

# FFFD MY SPIRIT TRAIN MY BODY FOCUS MY MIND IT'S MY TIME

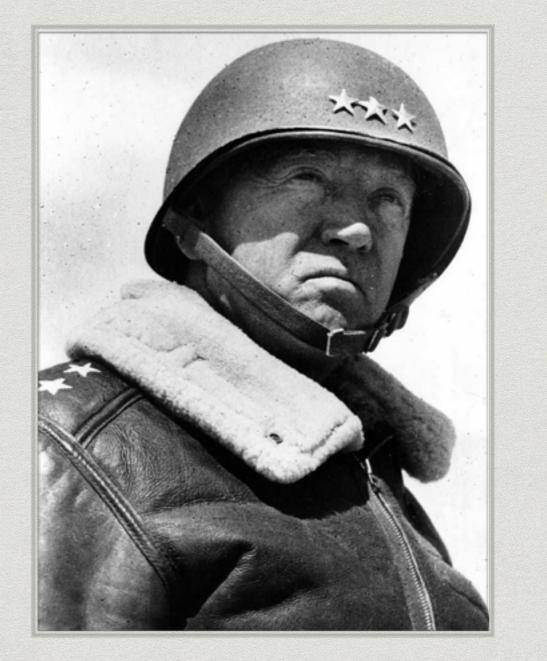


- Most ancient cultures pointed to a connection between
   body, mind, and spirit and recognized that each composed a part of the whole.
- Integrative medicine and health psychology are beginning to recognize that health is influenced not only by the physical body but the spiritual, mental, and emotional bodies

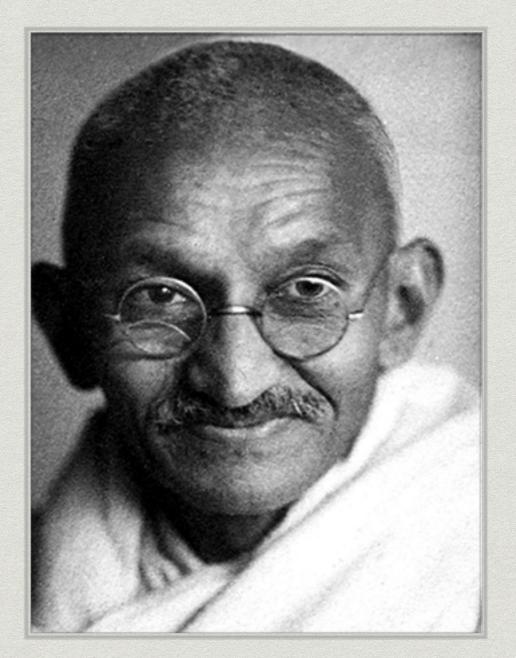




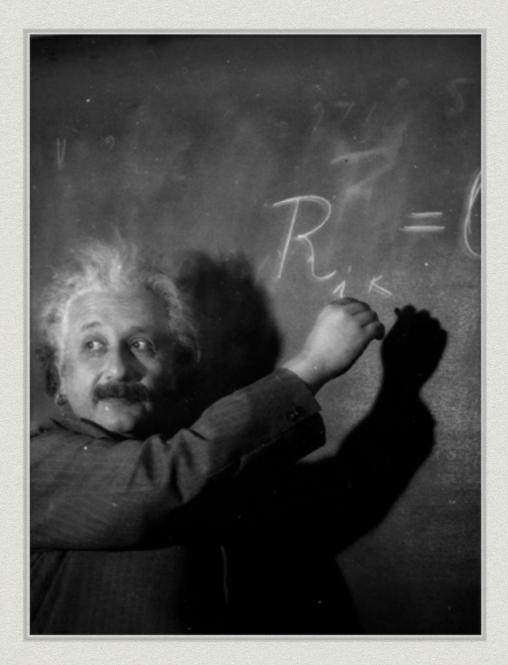
What does a leader do?

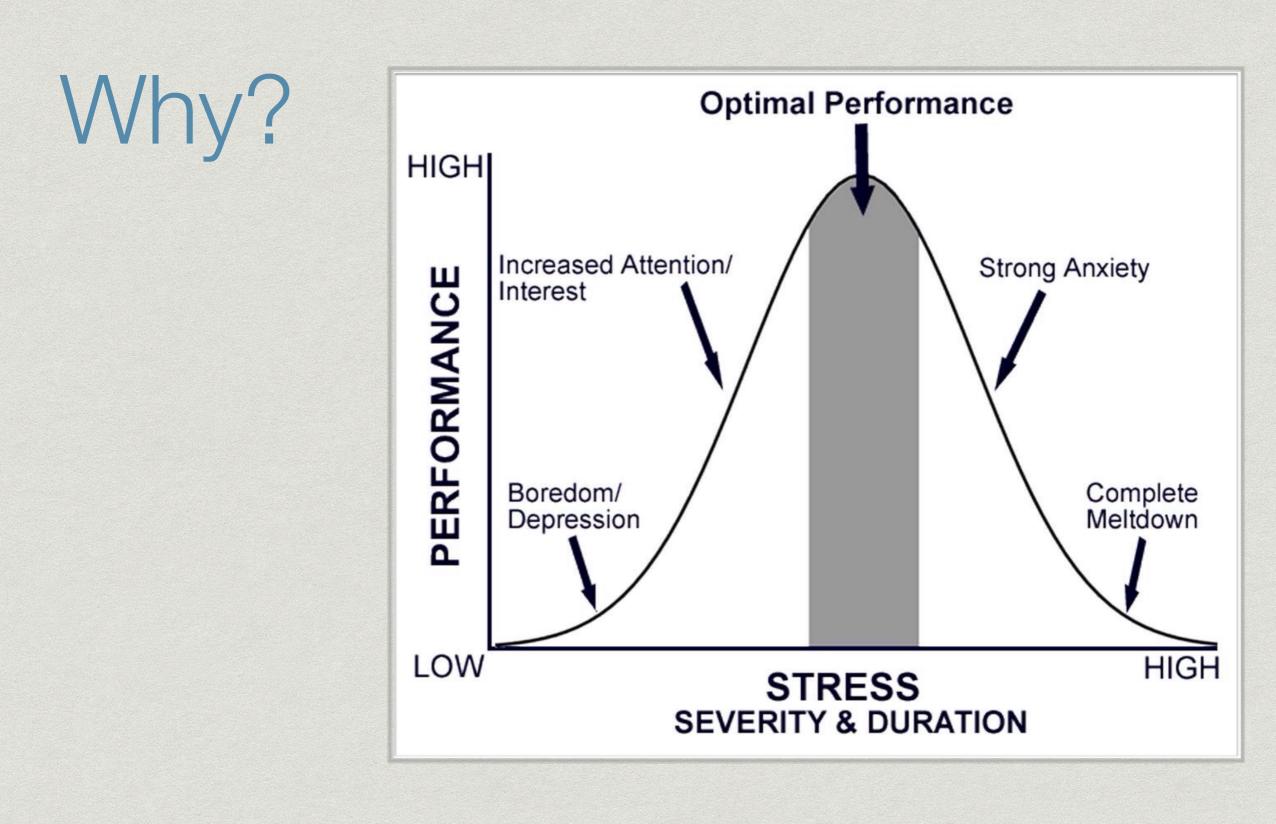


 What are the character values most essential to exemplary leaders?

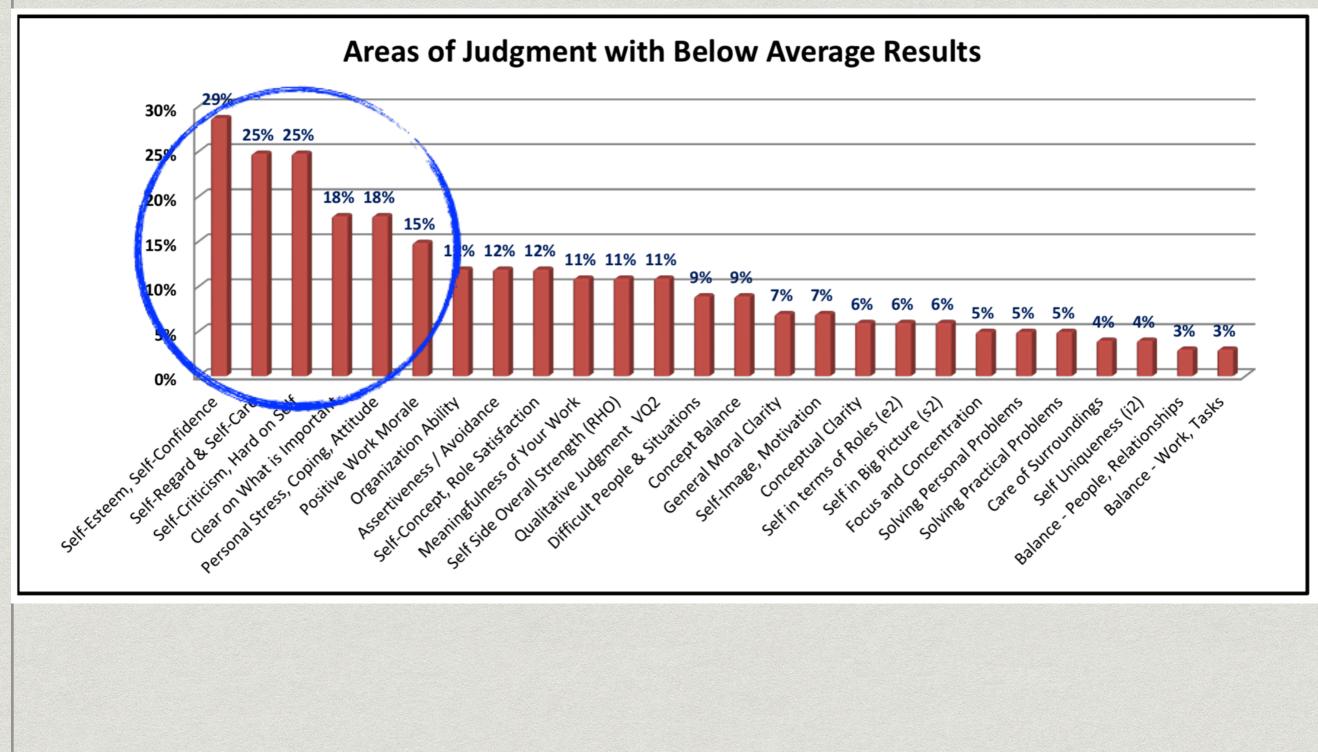


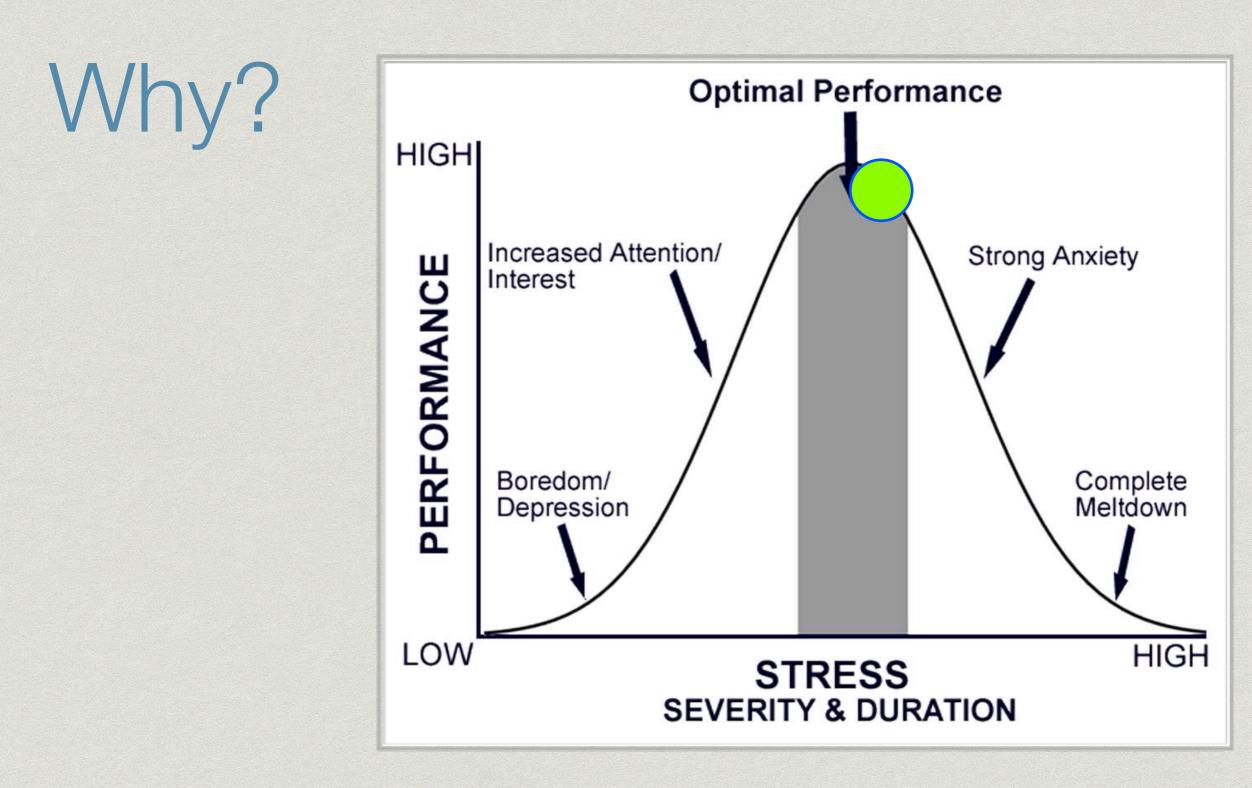
How do we teach these virtues?



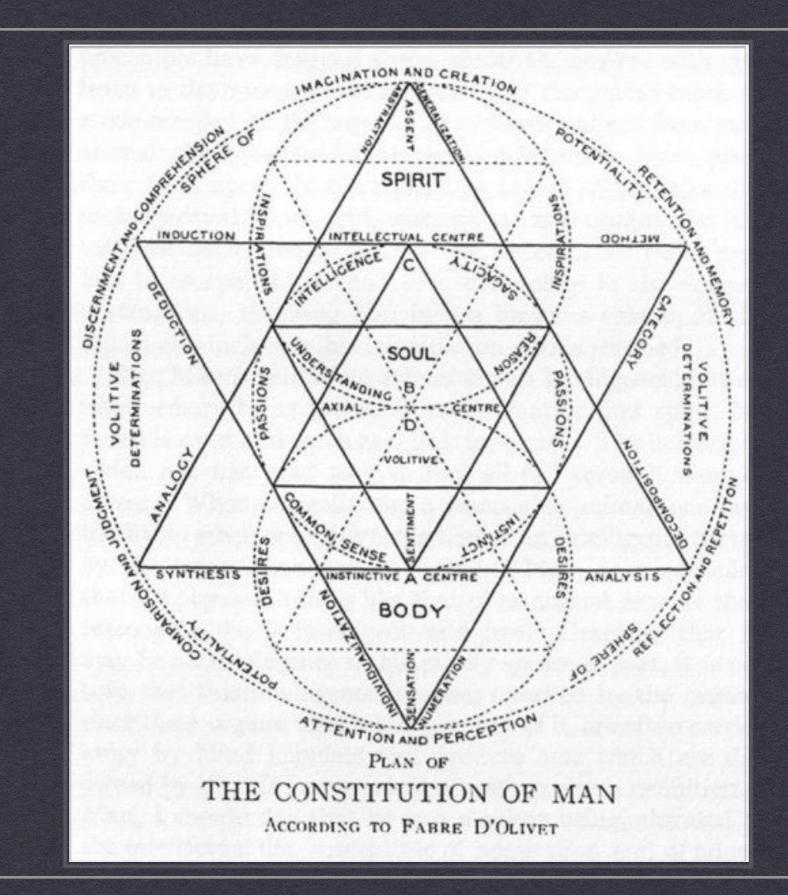


...optimal performance





 AND—it takes all of you— Mind, Body, and Spirit



MODELS WHITE BOARD IT!

### Mind

### • What is it?

Mind is a beautiful servant, but a dangerous master.

e-buddhism.com

### Mind

- Military Mind
- Civilian Mind
- Innovative Mind



### The Military Mind: Huntington, 1957

- Emphasizes: "permanence, irrationality, weakness, and evil in human nature."
- More focused on vice than virtue, suspect of human cooperation, skeptical of change
- measure of value: status quo
- pessimistic, historically inclined, realistic, conservative

### The SOLDIER and the STATE

Samuel P. Huntington

The Theory and Politics of Civil-Military Relations

### The Civilian Mind: Huntington, 1957

- cooperative world
- optimistic
- change oriented
- Iiberal view

### The SOLDIER and the STATE

Samuel P. Huntington

The Theory and Politics of Civil-Military Relations

Warfare in this age of innovation has become increasingly reliant on information technology—the common operating pictures of network-centric warfare is an example. The military mind, then, must increasingly collaborate with the developers of information technology.

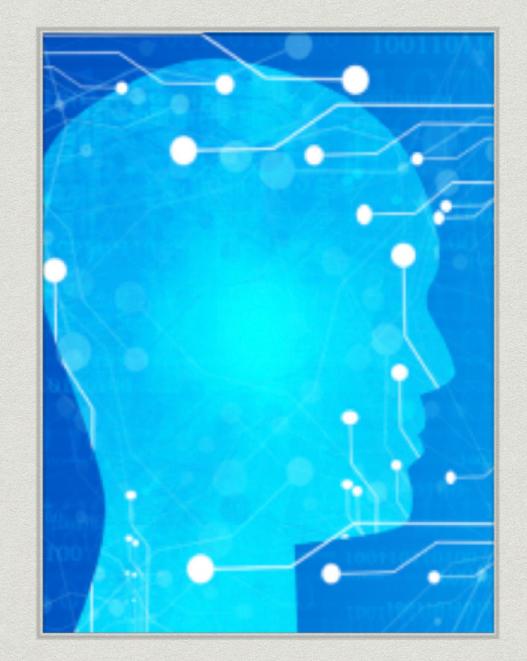
- Open to experimentation with new ideas
- Trusts in collaboration
- Radical change is the norm in the age of innovation
- Collaborative technology: unheard of one generation ago, and the same will likely be true one generation from



The age of innovation is the period of hyper-connectivity and information sharing created by the information technology revolution of the 1990s, and it is still unfolding today.

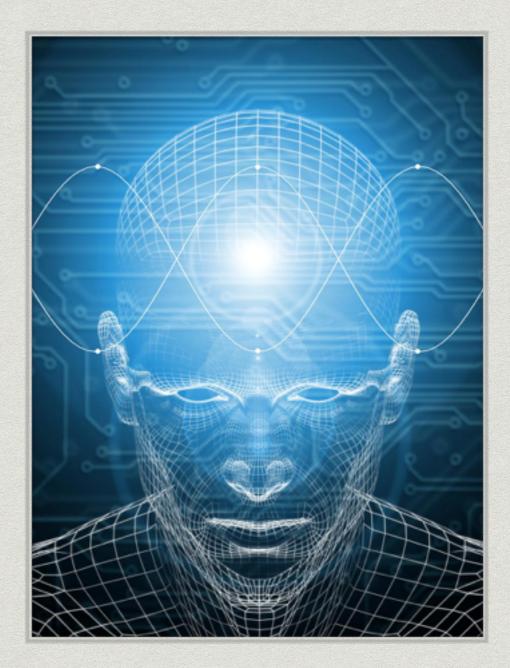
### DeWees: Innovative Mind

- Huntington argued officers should spend much of their time learning:
- "The intellectual content of the military profession requires the modern officer to devote <u>about one-third of</u> <u>his professional life</u> to formal schooling, probably a higher ratio of educational time to practice than in any other profession."



### DeWees: Innovative Mind

- Innovative minds dictate the pace of change to military minds rather than the reverse
- Is the pace of change, already faster than the military mind is accustomed to?
- The military mind will be asked to regularly operationalize new technology in an uncertain world.
- In short, the military mind must be both conservative and open



## lership'

يتالب حسالي حسال



## Industrial Age Information?

### Mechanized Warfare

Compliance, jobs in small, specific tasks Formal mode of organization Rules, Responsibilities Clearly Defined

### Networked Warfare

Shift from Strategies, Tactics, and Hierarchies

لاإله إلاالله

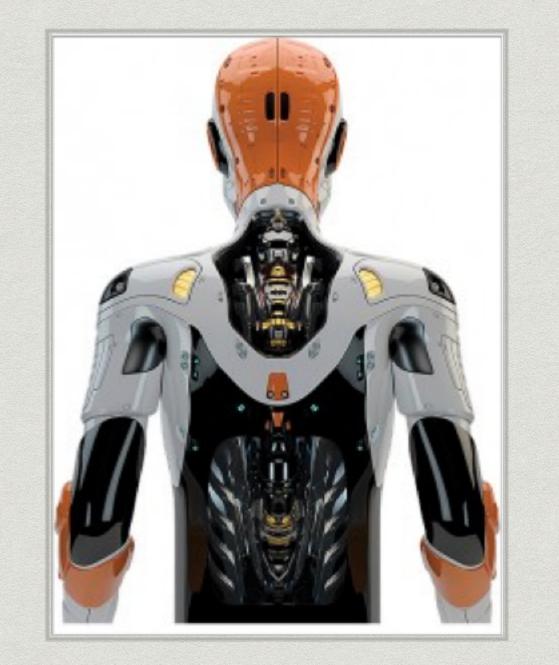
الله رسول محد

to

Networks, Platforms, Movement

### DeWees: Innovative Mind

- The exposure of the military and innovation minds to the full range of human nature
- Machiavelli's The Prince, for example, is an education in the corruptible side of human nature
- Shakespeare's King Henry
  <u>IV and King Henry V</u> are a testament to human adaptability



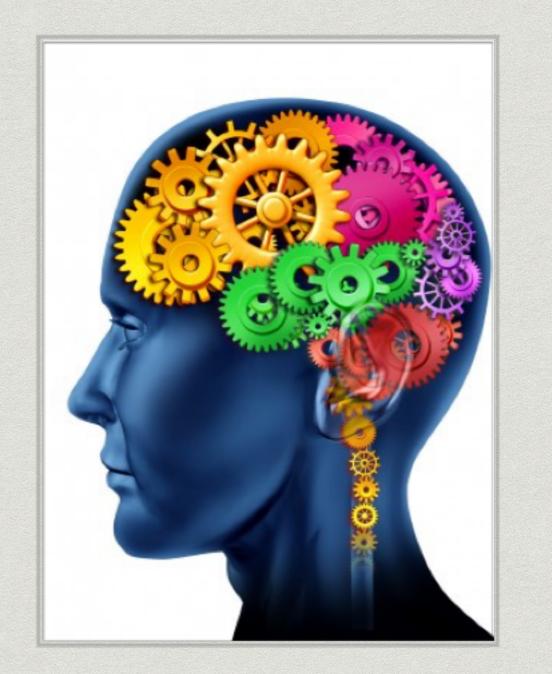
## Mind: Important? (N vs S)

- Set Goals
- Get a Coach/mentor
- Daily Recapitalization
- Education
- Eliminate Stressors



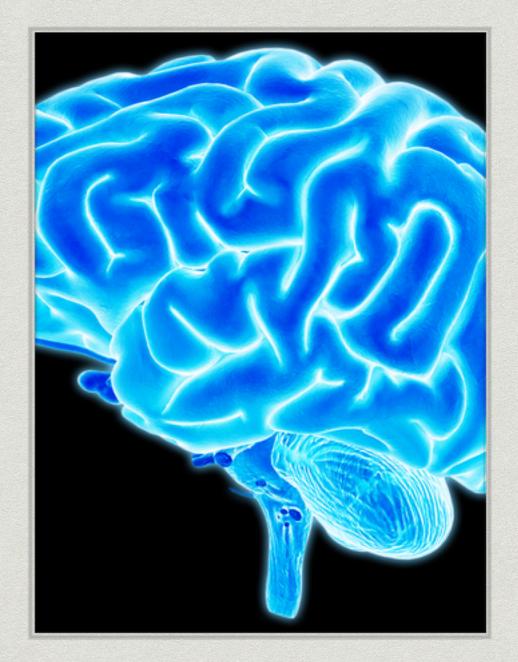
### Mind: 7 Priorities

- Sleep 7 to 8 hrs a night
- Physical Activity
- Focus
- Reflection
- Down Time
- Connecting Time
- Play Time



### Mind

- Start
- Stop
- Continue



## Body

### • What is it?



## Body

- It's important that leaders understand, and role model at least some of the proven basics about how to treat your own body.
- Sufficient Sleep
- Healthy Nutrition & Good Hydration
- Regular Exercise
- Practice of deep breathing to oxygenate the brain
- All have positive, measurable effects on performance at work.

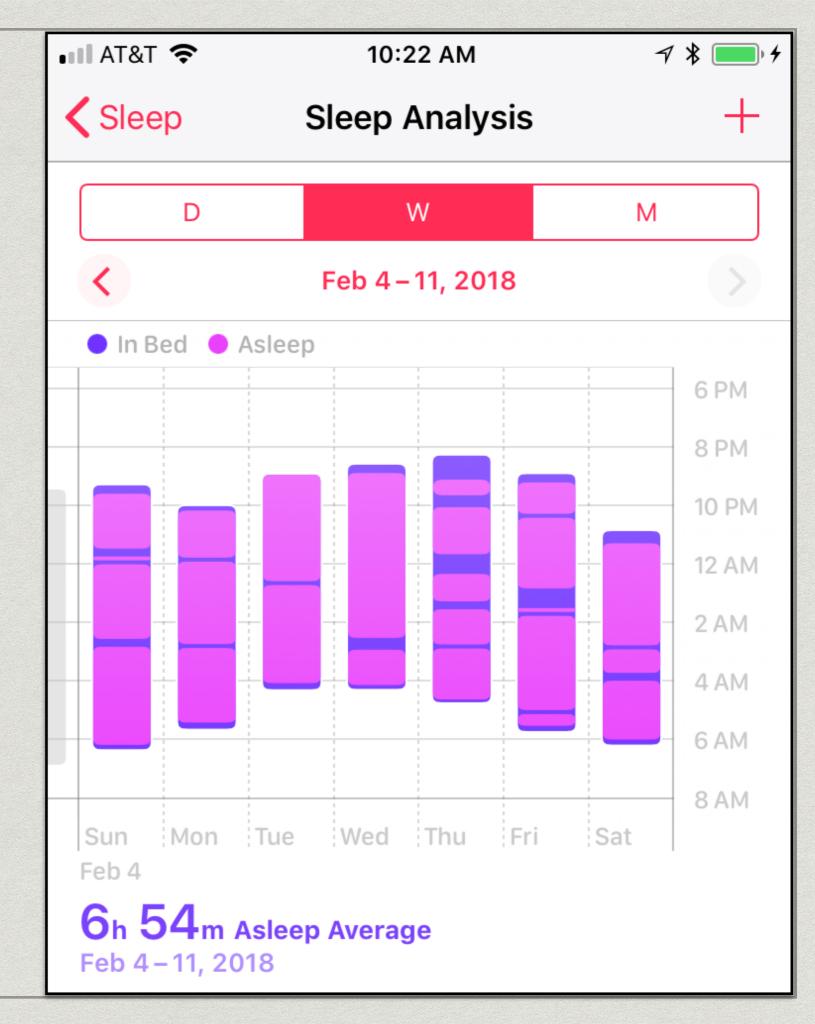


### Body: Sleep

- How much sleep are you getting?
- Quality?
- Are you medicating?

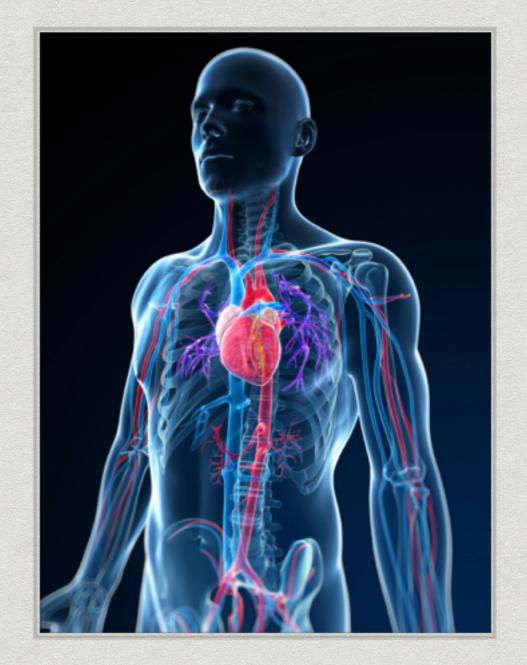


Sleep

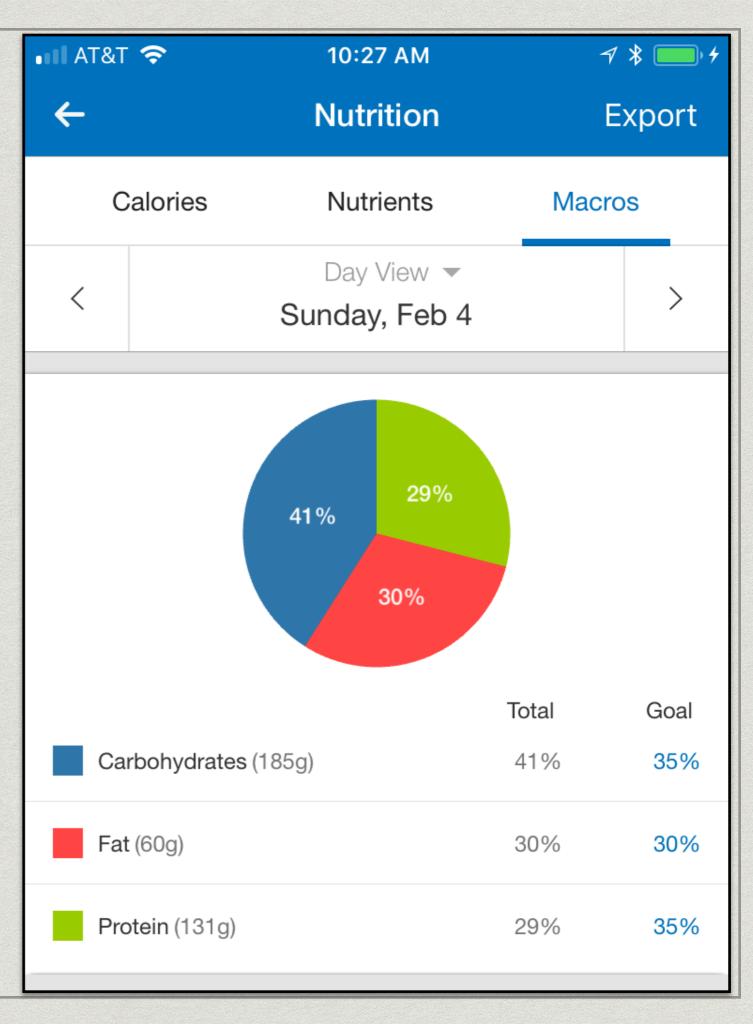


### Body: Nutrition & Hydration

- Daily caloric intake?
- Macronutrients?
- Supplements?
- \* Time?

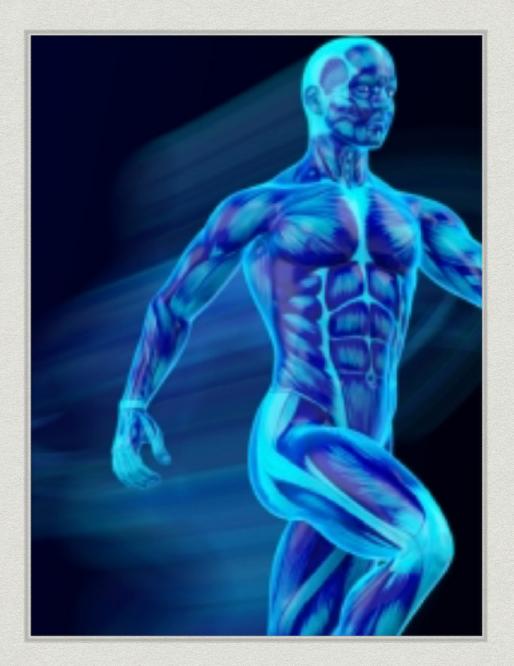


## Body: Nutrition & Hydration

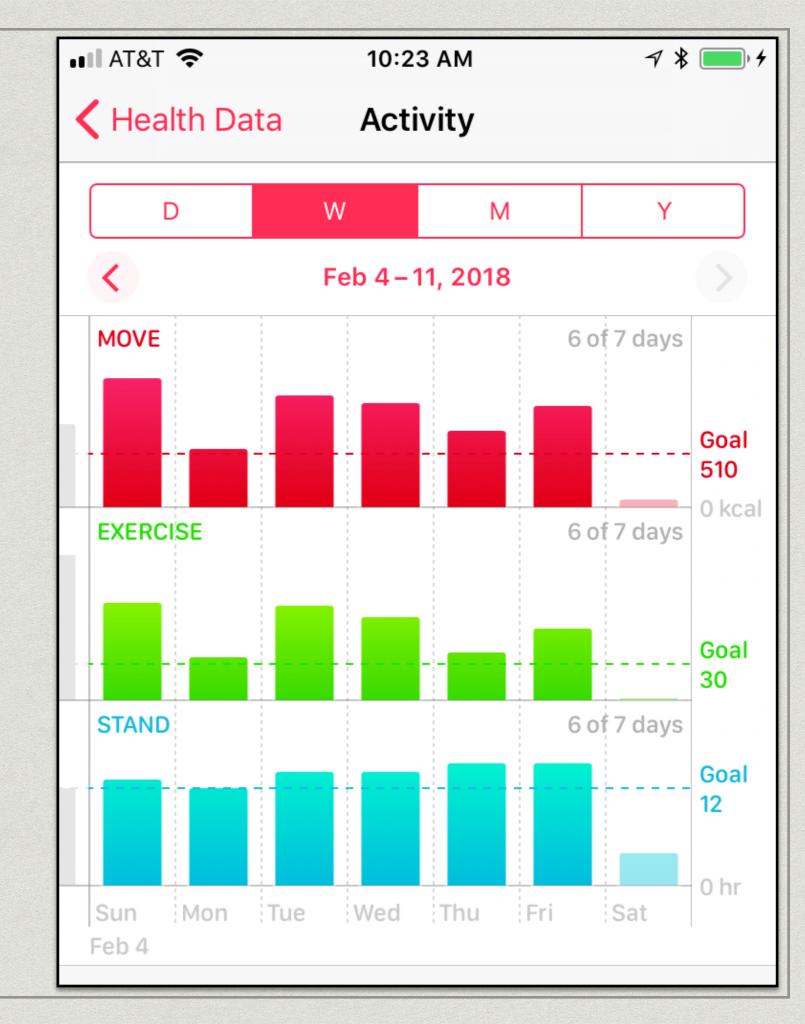


### Body: Fitness

- How many active calories are you burning daily?
- Types of activity?
- Customized per body type?
- Visible Discipline?



### Body: Fitness





Leadership and the importance of body, mind and spirit—The training Zone by Esther Cameron 30th May 2017

### Body: Leadership (NxJ)

- Creating a climate that encourages;
- People to take time out to eat decent food, <u>drink plenty of fluids as they work</u>,
- \* PT
- Not work too late or obsessively, etc.
- Warning: Be careful not to turn any of this into a punishing regime, which is likely to create anxiety and resentment.



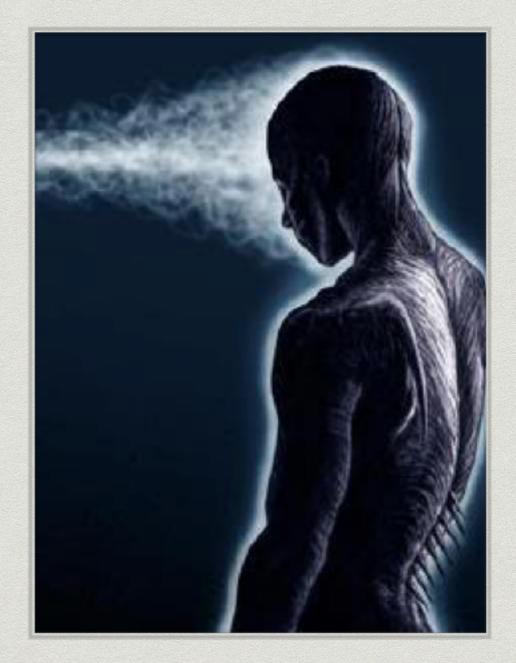
## Body

- Start
- Stop
- Continue

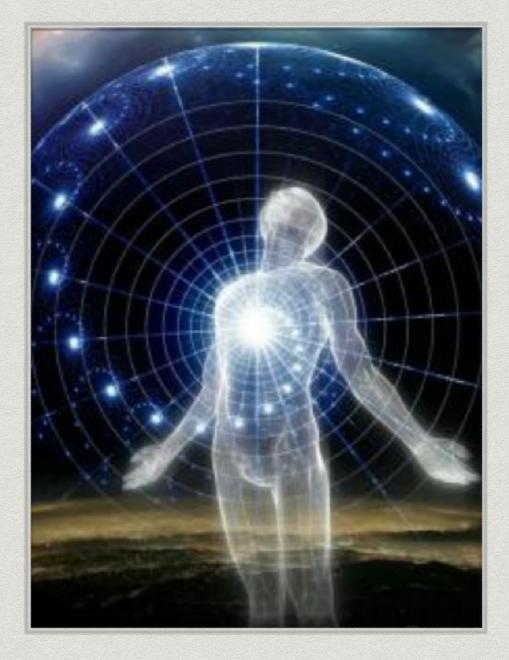


## Spirit

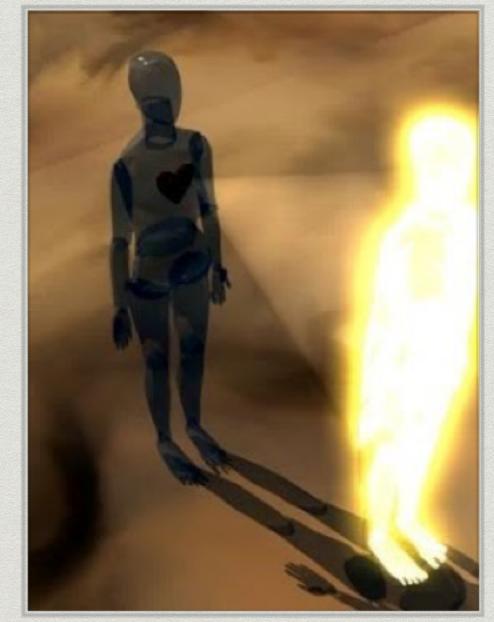
### • What is it?



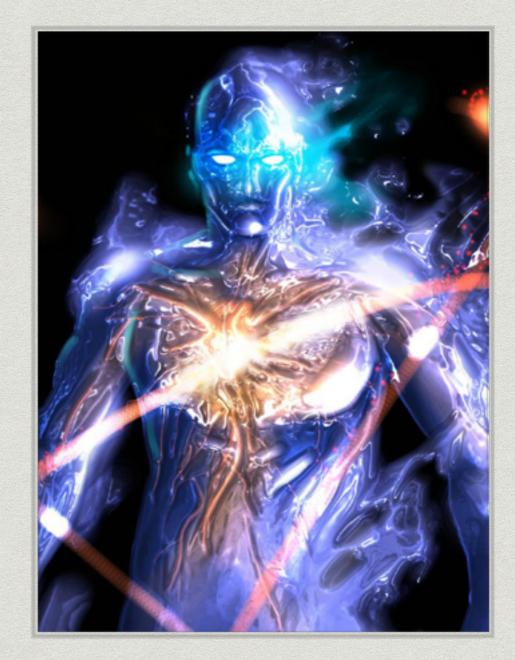
- \* Chi
- \* Gi
- Prana
- strength/inner wisdom
- drive
- \* purpose
- faith
- \* peace of mind



- Belief in something bigger than yourself
- Belief in a higher power (whatever your devotion) propels an individual towards the ideal self.
- Spiritual beliefs provide a doctrine that forces us to examine our own actions and motivations against a core of morality.



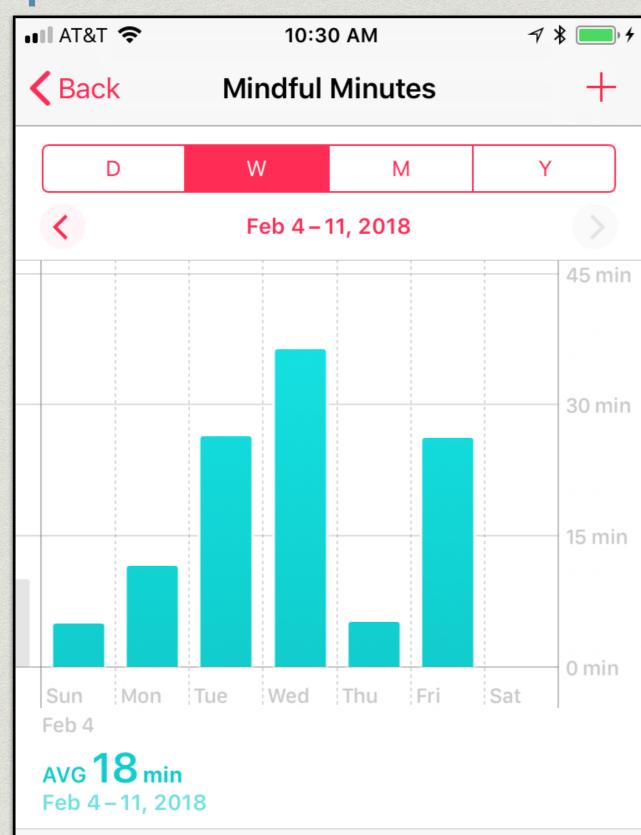
 Recognizing that WE are not perfect and that we must constantly work to better all facets of our lives is a key characteristic of leadership. This discipline pervades every aspect of a leader's life, family/personal, community, and work.



# Practices for The Leader's Spirit

- Practice <u>meditation daily</u>
- Learn to work with energy (energy management)
- Study consciousness, religion, or philosophy
- Practice Silence (E)
- Pray



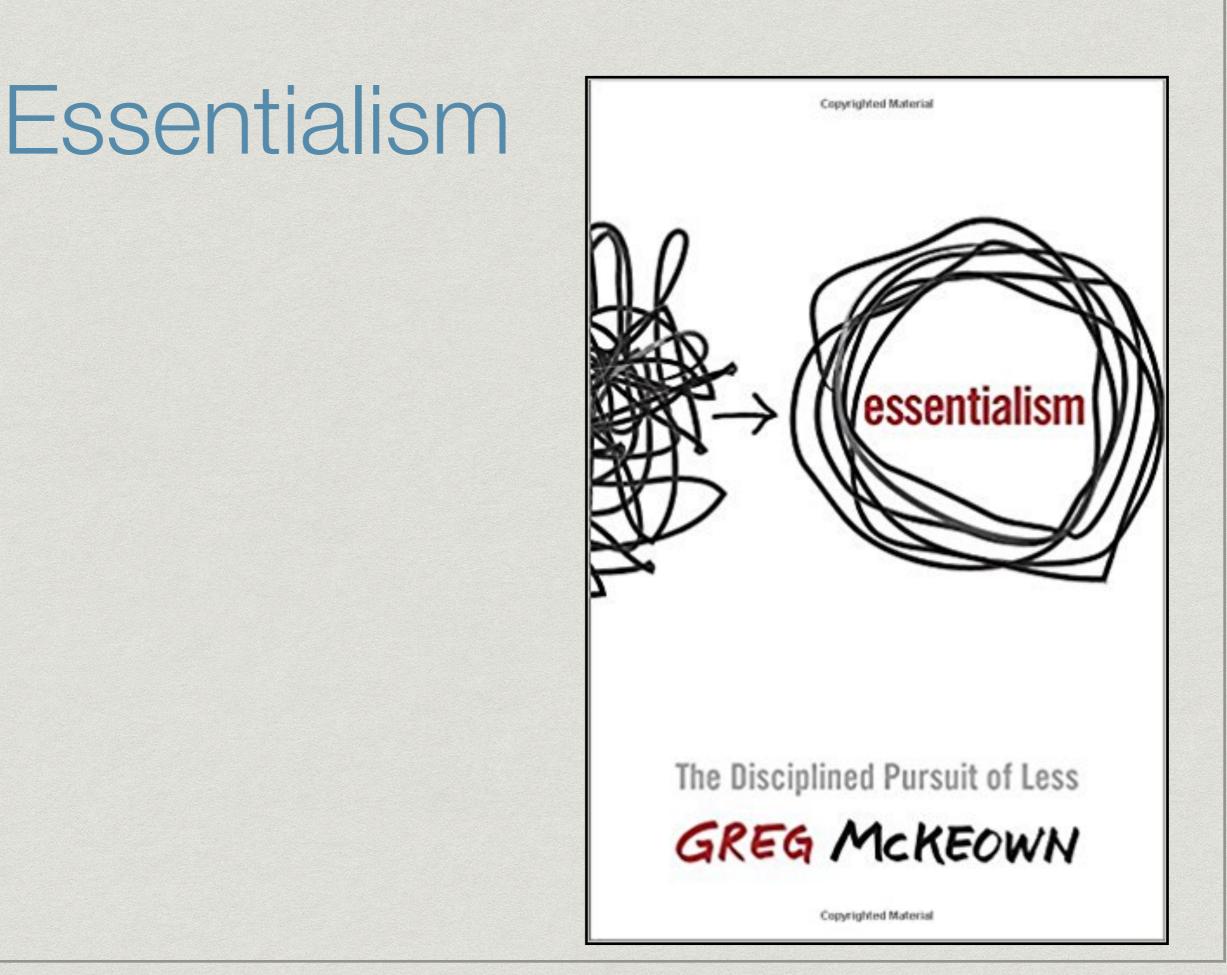




- Start
- Stop
- Continue









	$\rightarrow$	THIS
	Nonessentialist	Essentialist
Thinks	<b>ALL THINGS TO ALL PEOPLE</b> "I have to." "It's all important." "How can I fit it all in?"	<b>LESS BUT BETTER</b> "I choose to." "Only a few things really matter." "What are the trade offs?"
Does	<b>THE UNDISCIPLINED PURSUIT OF MORE</b> Reacts to what's most pressing Says "yes" to people without really thinking Tries to force execution at the last moment	<b>THE DISCIPLINED PURSUIT OF LESS</b> Pauses to discern what really matters Say's "no" to everything except the essential Removes obstacles to make execution easy
Gets	<b>LIVES A LIFE THAT DOES NOT SATISFY</b> Takes on too much, and work suffers Feels out of control Is unsure of whether the right things got done Feels overwhelmed and exhausted	<b>LIVES A LIFE THAT REALLY MATTERS</b> Chooses carefully in order to do great work Feels in control Gets the right things done Experiences joy in the journey
		Source: "Essentialism" by Greg McKeown Summary Graphic: Michael Kitces, <u>www.kitces.com</u>



FAMILY MIND-BODY-SPIRIT

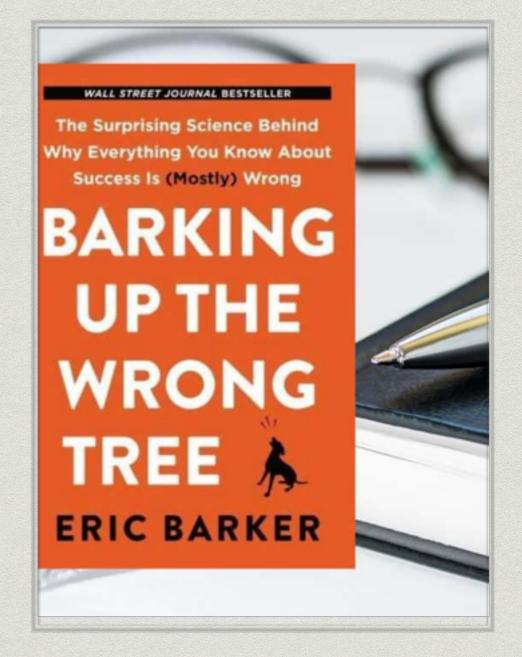
### Work/Life Balance

Is there such a thing?



### Work/Life Balance

- Is there such a thing?
- The Faustian Bargain?
- Balance is not extreme
  - Einstein
  - Ted Williams
- Extreme work focus does not lead to happiness, it leads to achievement



### DEMARCO BMS



#### weight

### Jan 18: MBS Dashboard

active calsleeppages readcal logmindful mincal burn

Jan 18	Sun	Mon	Tues	Wed	Thurs	Fri	Sat		
		sick		k				479 🗆 7:01 🗖 XX 🗖 XX 🗖	
178.7 Week 1	5	3	5	5	5	5	5	4:42 - 428.8 -	
	857	1007	763	1138	855	821	205	807 🗘 6:27 🗡	
175.6 Week 2	50	50	50	20	50	50	50	46 🛕 1418	
	5	12	12	16	12	12	4	10:42 🛕 616.7 🛕	
174.7 Week 3	1230 50	1028 85	<u>854</u> 72	585 58	50	<mark>60</mark>	978 89		
174.7 Week 3	5	5	12	12	5	12	5	66 🛆 1835 🖌 8 🤟 563 🕁	
	1187	1205	795	1173	1409	996	800		
175.3 Week 4	58	68	63	60	84	53	79	67 👗 1887 👗	
	10	5	12	5	12	5	85	19 👗 958 👗	
175.2 Week 5	1082	1037	787	1121	1058	340	794	888 7:03 🗖	
175.2 Week 5	83	120	42	90	20	51	68	68 🛕 2008 🔶	
r	10	26 days in gym	22 avg act cal burn	2 avg sleep	26 books read	<b>10</b>	95	27 <u>602</u>	
	weight					avg pages	avg mindful		
	176	23	641	6:40	8	60	10:36	2	
Physical Mental									
Each day in the gym What does this mean? Read 50 pages? Bible Reading, Prayer, Mediation									
Classer (u, u) $L(u, u)$ $Classer (u, u)$ $Classer (u, u)$ $L(u)$									
Slee <b>689</b> /Jality 1 Sl <b>689/Duali</b> ty 2 Slee <b>669</b> /Jatity 3 Slee <b>719</b> /Jality									

Work 67% tensity 1 Work 2% intersity 2 Work 69% to ity 3 Work 69% to ty 4

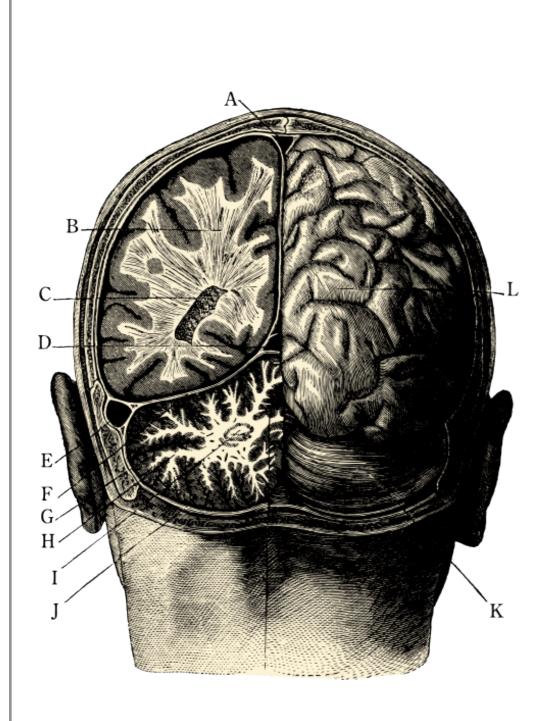
### Feb 18: MBS Dashboard

weight

active calsleeppages readcal logmindful mincal burn

Feb 18	Sun	Mon	Tues	Wed	Thurs	Fri	Sat		
175.2 Week 1	83 1082 10	120 1037 26	42 787 22	90 1121 2	20 1058 26	51 340 10	68 794 95	888 68 27	7:03 2008 602
175.6 Week 2	1242 89 5	556 59 12	1069 50 26	997 69 36	734 60 5	975 115 26	996 100 106	938 77 31	6:45
Week 3	1093 556 55	1047 149 37	769 125 82						
Week 4									
Week 5									
	weight	days in gym	avg act cal burr	avg sleep	books read	avg pages	avg mindful	Lunch mee	ets
<b>Physical</b> Each day in the gym		Mental What does <sup>-</sup>	this mean? F	Read 50 pag		<b>piritual</b> ble Reading,		diation	
Sleep296alin 1	90 <b>719</b> %	at <mark>i /</mark> 2	Sleep	Quality (	3 S	leep Qu	ality 4		

Work 65% Total Work 65% Presity 2 Workout intensity 3 Workout intensity 4



### **TODD HENRY**

#### WORKSHEET

#### WEEKLY CHECKPOINT

#### FOCUS

Challenges: Look at, or create, a comprehensive list of your projects. Do each of them have associated Challenges? If not, create them.

Big 3: What are your Big 3 for the week? Write Challenges for each of the Big 3.

Clustering: Are there ways you can structure similar work this week so that there is less task switching? Block specific time on your calendar for these activities.

#### RELATIONSHIPS

Circles: Do you have a circle meeting on the calendar? Do you need to prepare for it? If so, put time on your calendar.

Head-to-Heads: Do you have any head-to-heads this week? Do you need to prepare? When will you do it? Put time on your calendar.

Core Team: Do you need to reach out to a member of your core team for advice on something? If so, add it to your task list for the week or fire off a quick e-mail.

#### ENERGY

Whole-Life Planning: Are there any potential conflicts this week between work and personal activities or expectations? How will you get ahead of them?

Pruning: Is there anything that you'd planned but now realize may not be a good idea, given your upcoming schedule? How can you prune it?

Additionally, are there any "hard runs" in which you'll have all-day or back-to-back meetings? How will you plan something energizing around or between them - a buffer - to prevent burnout and stay energized?

#### STIMULI

Study: When will your personal study times be this week? Put them on the calendar. What will they consist of? Take a look at your Stimulus Queue and map your week's stimuli.

Notation: Take just a few minutes to glance at your notes from the previous week, as well as the indexes in the front of your notebook.

Purposeful Experience: Do you have one on your calendar this week? When will it happen?

#### HOURS

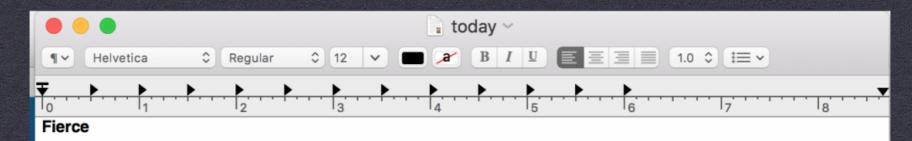
Idea Time: When will you structure your Idea Time this week? What will you focus on during these sessions? Put it on the calendar with the associated project name.

Unnecessary Creating: What will you do for Unnecessary Creating this week? Put it on your calendar.

Make sure to leave some white space on your calendar to breathe. Give yourself some flexibility.

The entire Weekly Checkpoint process will take you from 10-30 minutes to comlete, depending on how thorough you choose to be.





#1 priority this week: Hire sales dudes

#### work

Recruit 2 sales people Ask teammates to search network for referrals! Start doing connectifier + outreach.io (sales, market development, inbound, business development) utexas posting - https://recruit.utexas.edu/employers/hireutexas/ Get 2 people live on Discover network Create org chart Create customer experience flow Click triggers 15 second video

#### workout

3 gym (Monday / Wednesday / Thursday) ping pong league + coach 1 Cardio run

#### personal write Okdork email! - how i organize my time / life / day - okdork Post YouTube Video sxsw part(ies)

### OK DORK: NOAH KAGAN

# WORKSHEET

### LEADERSHIP WHERE DO YOU NEED TO BE LEADING? FOCUS / INFLUENCE



2:

3:

### **SPIRIT**

### **STRATEGY** FUTURE/BIG PICTURE

### MIND

1:

2:

3:

### <u>CREATIVITY</u> WHAT ARE YOU MAKING?

### BODY

### Leadership Behaviors reinforcing Mind, Body & Spirit

- A leader devotes time and attention to proper exercise and diet to maintain good physical health.
- A leader manages stress effectively so it does not interfere with the quality of his/her work.
- A leader maintains a productive, healthy balance between family, personal, and work obligations.
- A leader constantly critiques his/her own behavior, attitudes and decisions against a framework of ethical and moral standards.

